

Message Text

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PAGE 01 GENEVA 08614 111927Z
ACTION IO-14

INFO OCT-01 EUR-12 ISO-00 FEA-01 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-07
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05
SS-15 STR-05 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02
OMB-01 /102 W
-----042075 112000Z /75

P R 111723Z OCT 77
FM USMISSION GENEVA
TO SECSTATE WASHDC PRIORITY 1784
INFO AMEMBASSY BRUSSELS

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USMTN USEEC

PASS STR FOR INFORMATION

E.O. 11652: NA
TAGS: ETRD MTN
SUBJ: CAPSULE OUTLINE USED AS QUICK REFERENCE IN
TARIFF DISCUSSIONS

1. BELOW IS A CAPSULE OUTLINE THAT WE HAVE BEEN USING AS
A QUICK REFERENCE IN TARIFF DISCUSSIONS OVER THE PAST
WEEK. PERHAPS IT MIGHT BE USEFUL AS A QUICK REFERENCE
GUIDE ALSO FOR CERTAIN STR OFFICERS NOT DIRECTLY CONCERNED
WITH TARIFF AFFAIRS.

SUMMARY OF U.S. TARIFF POSITION

(1) COMMON OBJECTIVE:

44 (PLUS OR MINUS 5 PERCENT) REDUCTION IN 10
YEARS BASED ON SWISS EQUATION AND DEGREE OF
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HARMONIZATION

(2) ANALYSES, COMPUTER RUNS, REQUESTS, OFFERS, AND
NON-FORMULA ACTIVITIES
ALL TO BE BASED ON THIS "WORKING HYPOTHESIS"
(MINIMUM POINT IN BAND: PROBABLY 16X)

(3) STAGING RESERVED FOR LAST STEP IN TOTAL MTN:

(A) ONE HAS LATITUDE AT THAT TIME FOR ANY FORM
OF TIMETABLE PACING

(B) CONDITIONS CAN BE INTRODUCED FOR A PORTION
OF THE RESULT (CERTAINLY NOT TO EXCEED ON-THIRD)
AND WITH NO DEFINITIVE FIGURE AGREED AT OUTSET
BUT OPEN TO CONSIDER MULTIPLE ALTERNATIVES

(4) ACCEPTABLE CONCEPT OF "CONDITIONALITY"

BROAD IDEA INCORPORATING SEVERAL ASPECTS

USE OF TERM "WORKING HYPOTHESIS"

USE OF BAND (44 PLUS OR MINUS 5 PERCENT)
FOR EC INTERNAL DELIBERATIONS

INTERLINK WITH ALL OTHER SECTORS OR
NEGOTIATIONS; POSSIBLE TRADE-OFFS BETWEEN
SECTORS IN FINAL APPRAISALS

(A) OVERALL BALANCE

(B) STAGING

(C) POSSIBLE TRADE-OFFS ON STAGING
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BETWEEN SECTORS

POSSIBLE DEFERRED DECISION BASED ON
ECONOMIC LINK; EVEN THEN TO BE VIEWED AND
USED AS "ESCAPE VALUE," NOT AS SERIES OF
"HURDLES TO BE OVERCOME" MCDONALD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TARIFFS, BRIEFING MATERIALS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 11-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977GENEVA08614
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770370-0631
Format: TEL
From: GENEVA USMTN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771075/aaaacmbm.tel
Line Count: 100
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ac212633-c288-dd11-92da-001cc4696bcc
Office: ACTION IO
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 971185
Secure: OPEN
Status: NATIVE
Subject: CAPSULE OUTLINE USED AS QUICK REFERENCE IN TARIFF DISCUSSIONS
TAGS: ETRD, US, MTN
To: STATE USEEC
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/ac212633-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
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22 May 2009
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